

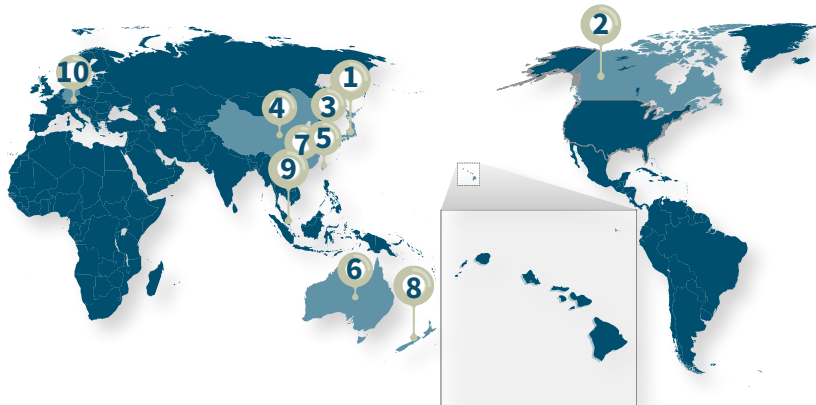


TITLE GUARANTY
HAWAII

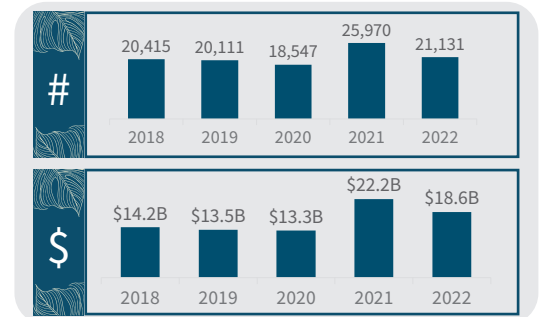
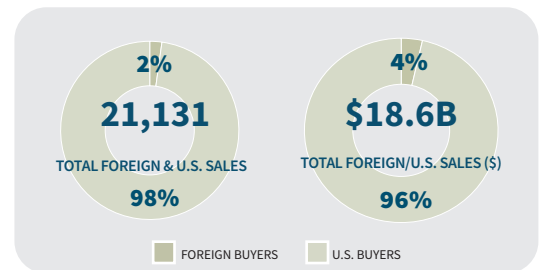
BUYER STATISTICS

JAN-DEC 2022

TOP FOREIGN BUYERS OF HAWAII PROPERTY



1. Japan	2. Canada	3. Korea	4. China	5. Taiwan
↑ 231 ↓ \$255.7M	↓ 118 ↑ \$192.7M	↑ 51 ↑ \$97.4M	↑ 17 ↑ \$30.4M	↑ 9 ↑ \$20.0M
6. Australia	7. Hong Kong	8. New Zealand	9. Singapore	10. Germany
↑ 7 ↑ \$12.9M	5 ↓ \$10.1M	↑ 5 ↑ \$4.1M	↓ 4 ↓ \$10.3M	↓ 4 ↑ \$5.5M



*Year-over-year and current YTD shown

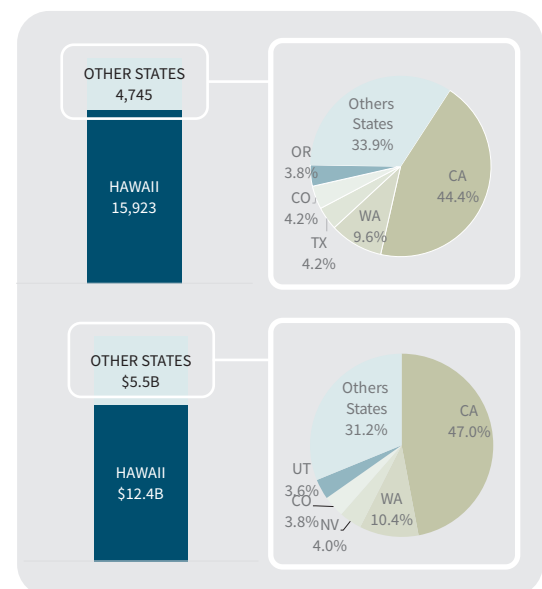
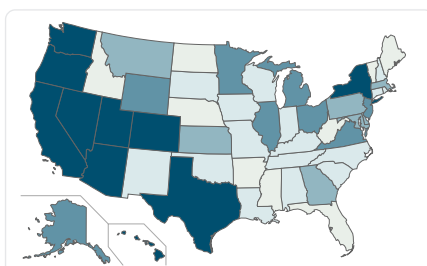
TOP U.S. BUYERS OF HAWAII PROPERTY

TOP STATES BY NO. OF SALES

1. HAWAII (HI) : 15,923
2. CALIFORNIA (CA) : 2,106
3. WASHINGTON (WA) : 454
4. TEXAS (TX) : 198
5. COLORADO (CO) : 197
6. OREGON (OR) : 180
7. NEVADA (NV) : 164
8. UTAH (UT) : 145
9. ARIZONA (AZ) : 139
10. FLORIDA (FL) : 111

TOP STATES BY \$ AMOUNT

1. HAWAII (HI) : \$12.4B
2. CALIFORNIA (CA) : \$2.6B
3. WASHINGTON (WA) : \$570.3M
4. NEVADA (NV) : \$217.5M
5. COLORADO (CO) : \$208.0M
6. UTAH (UT) : \$195.0M
7. TEXAS (TX) : \$193.1M
8. NEW YORK (NY) : \$145.7M
9. ARIZONA (AZ) : \$144.6M
10. OREGON (OR) : \$135.9M





TITLE GUARANTY
HAWAII

BUYER STATISTICS

MAUI | JAN-DEC 2022

TOP FOREIGN & U.S. BUYERS

TOP FOREIGN BUYERS

1. Canada
↓ 34 | ↑ \$101.5M

2. Germany
↑ 2 | ↑ \$2.3M

3. Australia
1 | \$2.2M

4. Singapore
1 | \$1.6M

TOP STATES BY NO. OF SALES

1. HAWAII (HI) : 1,390
2. CALIFORNIA (CA) : 307
3. WASHINGTON (WA) : 81
4. COLORADO (CO) : 37
5. OREGON (OR) : 28
6. TEXAS (TX) : 21
7. UTAH (UT) : 21
8. ARIZONA (AZ) : 17
9. NEVADA (NV) : 16
10. FLORIDA (FL) : 15

TOP STATES BY \$ AMOUNT

1. HAWAII (HI) : \$1.4B
2. CALIFORNIA (CA) : \$482.7M
3. WASHINGTON (WA) : \$166.7M
4. COLORADO (CO) : \$60.4M
5. UTAH (UT) : \$42.9M
6. ARIZONA (AZ) : \$40.0M
7. NEVADA (NV) : \$39.2M
8. FLORIDA (FL) : \$35.6M
9. OREGON (OR) : \$29.0M
10. TEXAS (TX) : \$27.6M

38

TOTAL FOREIGN SALES

\$107.6M

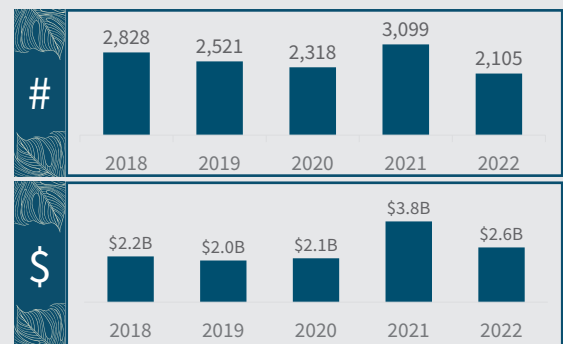
TOTAL FOREIGN SALES (\$)

2,067

TOTAL U.S. SALES

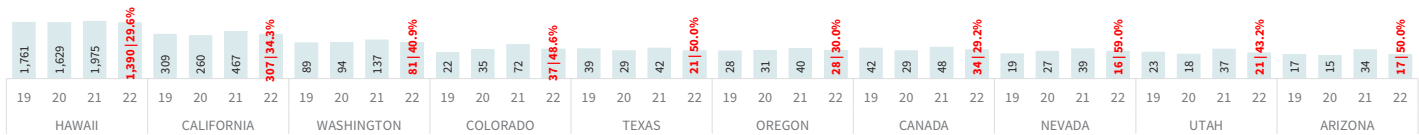
\$2.5B

TOTAL U.S. SALES (\$)



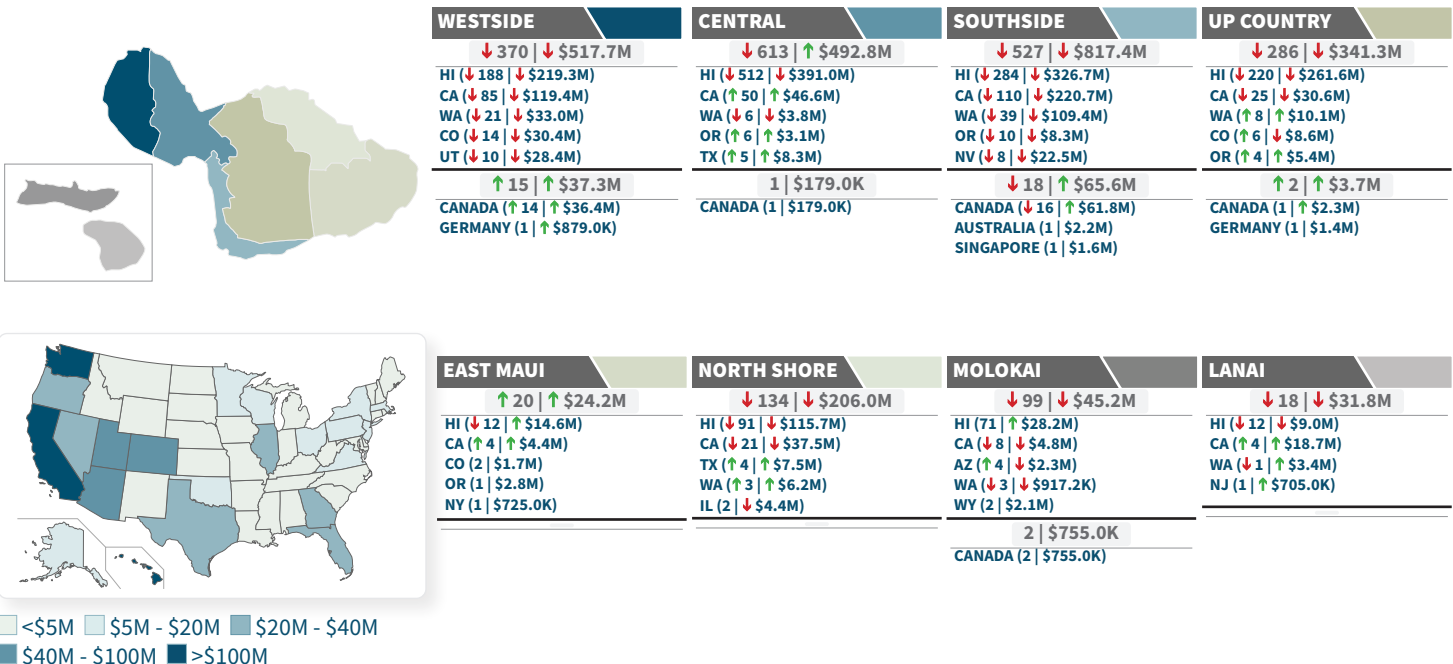
*Year-over-year and current YTD shown

TOP BUYERS BY TOTAL NO. OF SALES (2019-2022)



Note: % changes vs. same period of previous year

TOP BUYERS BY REGION



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